CAP<u>ITAL \* T R A</u> D E



# MARY ANN MCCLEARY

Principal, Capital Trade Inc. Telephone: 202.955.6813 Fax: 202.463.1855

# EDUCATION

- 1976 M.S., Technology of Management, Management Information Systems, American University, with distinction
- 1975 B.S., (Summa Cum Laude) Technology of Management and Applied Statistics, American University, Washington, D.C.

# EXPERIENCE

Ms. McCleary is a principal and director of Computer Data Analysis Services for Capital Trade, Incorporated. She has over 30 years of experience in ADP management and computer systems development and implementation. For over 25 years, she has managed the computer support for scores of antidumping investigations and ongoing reviews. She has worked on mainframe, minicomputer and microcomputer environments and is familiar with numerous data processing software and telecommunication packages.

## International Trade Regulatory and Economic Analysis

Ms. McCleary has direct experience in the following areas:

# Anti-Dumping (AD) & Countervailing Duty (CVD) Case Experience

Ms. McCleary has prepared hundreds of antidumping submissions to the U.S. Department of Commerce and provided margin analysis and technical support in numerous market economy and NME trade cases. She leads the antidumping computer analysis team responsible for the development of statistical programs for compiling and analyzing foreign market and U.S. sales and cost. This includes the collection and clean-up of respondent data, creation of SAS data files in the DOC standardized format, development of product-matching programs, and the analysis of potential dumping liability under various what-if scenarios. Ms. McCleary has performed dumping analysis in computer environments such as dBASE, and Excel. Some of the numerous cases she has worked on include:

- Chlorinated Isocyanurates from Spain and China
- Color Televisions from Korea, China

- Shrimp from China, Thailand, Ecuador, Brazil, India
- Pipe Fittings from China
- Lumber from Canada
- Pasta from Italy
- Antifriction Bearings from Japan, Germany, France, UK
- Raspberries from Chile
- Swine from Canada
- Carbon Pipe from Thailand
- DRAMS/SRAMS from Korea
- Stainless Steel Wire Rod/Various Countries
- Rebar from Turkey
- Polyvinyl Alcohol from PRC
- Nitrocellulose/Various Countries
- Carbon Steel Wire Rod/Various Countries
- Tomatoes from Canada and Mexico
- Steel Products/Various Countries
- P.E.T. Film from Korea and India
- Roses and Cut Flowers from Colombia
- Diamond Saw Blades from Korea
- Orange Juice from Brazil
- Lemon Juice from Argentina
- Honey from Argentina
- Off-Road Tires from China
- Nails from China
- Citric Acid from Canada, China
- Silicon Metal from China
- Lightweight Thermal Paper from Germany, China
- Ribbons from China
- Electric Blankets from China
- Ironing Tables from China
- Copper Tube from China and Mexico
- Cased Pencils from China
- Refrigerators from Korea
- Washers from Korea
- Xanthan Gum from China and Austria

## **Trade Data Analysis**

Ms. McCleary has prepared specialized data analysis reports on many aspects of international trade:

- Price Monitoring reports to assist companies in identifying pricing problems in the event of a dumping case
- Generation of specialized import data reports, graphs, and tables for legal briefs.
- Prepared duty calculations for prior disclosures to U.S. Customs
- Simulation of U.S. Customs interest calculation for liquidation of dumping duties.

Ms. McCleary is also a licensed U.S. Customs Broker.

#### Training

Ms. McCleary has prepared and conducted courses in basic SAS skills, SAS for trade data analysis and margin calculation. These courses are designed for legal staff, respondent ADP staff and trade analysts.

## **General Litigation Support**

In several large antitrust and competition cases, Ms. McCleary has planned and implemented large reporting systems involving volumes of data to assist law firms formulate complex economic analyses in support of legal arguments. She has developed SAS programs to calculate legal damages in several commercial litigation cases and set up methods for mining large data bases in support of legal discovery.

## PRIOR EXPERIENCE

Prior to forming Capital Trade, Incorporated, Ms. McCleary held the following positions:

- <u>President and Owner</u> of Sakura Systems, Inc., a data processing consulting firm. Created in 1986, the company specialized in ADP support of international trade cases, Oracle data base design and the analysis and design of large-scale data base systems. At Sakura Systems, Ms. McCleary designed the Periodic Inspection System for Metrorail Cars for the Washington Metropolitan Area Transit Authority, and assisted in the upgrade of their Maintenance and Reliability System to keep track of all Metro facilities and equipment. These systems were in MVS COBOL, CICS, IMS on an IBM mainframe.
- <u>Vice President and Owner</u> of G.H. Seibert Associates, Inc., (1982-1986). Ms. McCleary was responsible for the development, maintenance and training of GHSA's Military Inventory Control System, written in COBOL for the IBM PC and licensed in over 20 locations throughout the U.S. Army and Navy. During this period, she also implemented an automated case tracking and expense reporting systems for the automotive division of the Council of Better Business Bureaus, in

COBOL on an HP minicomputer for Coopers & Lybrand.

• <u>Project Manager</u>, Booz, Allen & Hamilton, Inc., (1977-1982). Over a period of six years Ms. McCleary served as project manager and systems analyst for several large-scale computer projects for Federal, State and Local government clients. Some projects include; the development of the Automated Income Maintenance System, a computerized welfare benefit systems for the State of Maryland, a Requirements Study for the Overseas Private Investment Corporation, development of WMATA's Metrorail car maintenance system, and study of Naval Military Personnel statistical system.