



DANIEL W. KLETT

Principal, Capital Trade Inc.

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EDUCATION

1985, M.A., Economics, Georgetown University

1976, B.A., Economics, College of the Holy Cross

EXPERIENCE

Mr. Klett is a principal with Capital Trade, Incorporated. His background is in international economics and trade regulation, with specific expertise in assessing the economic impact of imports on U.S. industries and consumers. He has participated in studies involving U.S. export control regulations, direct foreign investment in the United States, financial analysis of the member companies of an international consortium, and economic effects of trade policy decisions.

International Economic Analysis

Mr. Klett's experience in economic analysis of international trade issues includes:

- Analysis of impact of imports on competing U.S. industry, including use of existing economic models, econometric analysis of time series data, and testimony
- Estimation of impact of trade restrictions on consumers
- Economic analysis and expert testimony in USITC Section 337 investigations, including domestic industry, gray market issues, downstream remedy, and circumvention
- Statistical analysis to support arguments made to the Department of Commerce in antidumping investigations
- Trade policy analysis for foreign governments.

Case Experience - U.S. International Trade Commission

- Framing Stock from the UK
- Softwood Lumber from Canada
- Uranium
- Flat Panel Displays from Japan
- Cement
- Industrial Nitrocellulose
- Silicon Metal from Brazil
- Aspheric Ophthalmoscopy Lenses from Japan

Case Experience - U.S. International Trade Commission (cont.)

- Honey from China
- Pencils from China
- Bulk Diltiazem (Section 337)
- Polyvinyl Alcohol (Japan, Korea, Taiwan, PRC)
- Salinomycin Biomass (Section 337)
- Rebar from Turkey
- Pasta from Italy and Turkey
- Stainless Steel Wire Rod
- Wheat Gluten (Section 201)
- EEPROMs (Section 337)
- Titanium Sponge (Changed Circumstance Review)
- Cut-to-Length Carbon Steel Plate
- Ferrosilicon (Changed Circumstance Review)
- Roller Chains from Japan (Sunset Review)
- Color Picture Tubes (Sunset Review)
- Silicon Metal (Sunset Review)
- Various carbon and stainless steel products
- Table Grapes from Chile
- Steel Wire Rope
- Ammonium Nitrate (Investigation and Sunset Reviews)
- Urea (Investigation and Sunset Reviews)
- Large Diameter Line Pipe
- Oil Country Tubular Goods from various countries
- DRAMs from Korea
- Outboard Engines from Japan
- Potassium Permanganate (Sunset Reviews)
- Carboxymethylcellulose from various countries
- Diamond Sawblades from Korea and China
- Liquid Sulfur Dioxide from Canada
- Artists' Canvas from China
- Certain Automated Mechanical Transmission Systems (Section 337)
- Diamond Sawblades from China and Korea
- Coated Freesheet from Korea, China, and Indonesia
- Certain DRAM Devices and Products Containing Same (Section 337)
- Innersprings from China, South Africa & Vietnam
- Hydraulic Excavators (Section 337)
- Off-Road Tires from China
- Dynamic Random Access Memory Devices and Products (Section 337)
- Semiconductor Devices, DMA Systems, and Products (Section 337)
- Certain Coated Paper from China and Indonesia
- Certain Sodium and Potassium Phosphate Salts from China

Case Experience - U.S. International Trade Commission (cont.)

- Digital Televisions (Section 337 Enforcement Proceeding)
- Glyphosate from China
- Certain Coated Paper from China
- Fresh & Chilled Atlantic Salmon from Norway (sunset)
- Large Power Transformers from Korea
- Bottom Mount Refrigerators from Korea
- Large Residential Washers from Korea
- Ferrovandium from Russia (sunset)

Case Experience - U.S. Department of Commerce

- Industrial Nitrocellulose from Seven Countries
- Atlantic Salmon from Norway
- Kiwifruit from New Zealand
- Man-Made Fiber Sweaters from Korea
- Potassium Permanganate from Spain and China
- Aspheric Ophthalmoscopy Lenses from Japan
- Flat-Rolled Carbon Steel Products from various countries
- Stainless Steel Bar from India
- Urea Ammonium Nitrate from Russia, Ukraine, & Belarus
- Grapes from Chile
- Frozen Fish Fillets from Vietnam
- Frozen Shrimp from Multiple Countries
- Sebacic Acid from China (changed circumstance review)
- China wage calculations

Other Projects

Mr. Klett has participated in other international trade-related projects, including:

- Consumer cost study for Japanese semiconductor companies in EU antidumping proceeding.
- Analysis of the impact of U.S. national security export controls on the international business strategies of U.S. high-technology companies.
- Assistance to a Swiss manufacturer in assessing the feasibility of setting up manufacturing facilities in the United States, and site location.
- Analysis of the financial condition of Airbus members, in the context of state support and commercial conditions.
- Section 301 investigation--modified wheat starch from the EU (on behalf of EU grain industry).
- Jamaica escape clause (Safeguards) investigation involving cement.
- Analysis of trade flows to assist company in assessment of acquisition.
- Economic analysis of trade flows for Chilean table grape producers involved in proposed marketing order change.

- Analysis for the UAE Embassy of US/UAE trade flows on the U.S. economy and U.S. states, sectors, and companies.
- Analysis for the Saudi Arabia Government of policy changes relating to diversification of the economy, foreign direct investment, and effects of FTAs.

Prior Experience:

Prior to forming Capital Trade, Incorporated, Mr. Klett was a Vice President with ICF Consulting Associates (1990-92), and a supervisor at Coopers & Lybrand (1987-90).

From 1979 to 1987, Mr. Klett was an economist at the U.S. International Trade Commission, first in the Office of Economics (1979-1986) and then as the economic advisor to four Administrative Law Judges (1986-1987). In the Office of Economics, Mr. Klett prepared analysis relating to anti-dumping and escape-clause (safeguard) proceedings.

From 1977 to 1979, Mr. Klett served as a Peace Corps volunteer in Sierra Leone, teaching economics at the high school junior to introductory university levels.

PROFESSIONAL AFFILIATIONS

American Economic Association

PUBLICATIONS AND CONFERENCES

"The U.S. Tariff Act, Section 337: Off-Shore Assembly and the Domestic Industry," Journal of World Trade Law, May-June 1986.

"Price Sensitivity and ITC Injury Determinations: A Matter of Definition," (with T. Schneider) Journal of World Trade, April 1994.

"Proposed Changes Concerning Import Duties and Domestic Indirect Tax Rebates--Conformity to the GATT, and Benefits to the Peruvian Export Sector," Presented at Foro Internacional Sobre Devolucion de Impuestos y Drawback a Las Exportaciones, Lima, Peru, August, 1994.

Presentations to various China, Korea and Vietnam Trade Delegations relating to role of economists in International Trade Commission proceedings. Sponsored by the International Law Institute.

Presentation to Kosovar Trade Delegation on the role of economists in international trade proceedings.

Panel member for Georgetown Continuing Education Seminar, "Practical 'How-to' Advice for Injury Investigations in Trade Remedy Cases."